

**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT**  
**Pursuant to Section 13 or 15(d) of the**  
**Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported)**  
**April 19, 2004**

**STURM, RUGER & COMPANY, INC.**  
(Exact Name of Registrant as Specified in its Charter)

**DELAWARE**  
(State or Other Jurisdiction of  
Incorporation)

**001-10435**  
(Commission File Number)

**06-0633559**  
(IRS Employer Identification  
Number)

**ONE LACEY PLACE, SOUTHPORT, CONNECTICUT 06890**  
(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code **(203) 259-7843**

N/A

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(Former Name or Former Address, if Changed Since Last Report)

## **Item 12. Results of Operations and Financial Condition**

On April 19, 2004, the Company issued a press release to stockholders and other interested parties regarding financial results for the first quarter ended March 31, 2004. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K and incorporated herein by reference.

The information in this Current Report on Form 8-K and the Exhibit attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such a filing.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

STURM, RUGER & COMPANY, INC.

By: /S/ THOMAS A. DINEEN  
Name: Thomas A. Dineen  
Title: Principal Financial Officer,  
Treasurer and Chief Financial  
Officer

Dated: April 19, 2004

### **INDEX TO EXHIBITS**

<b>Exhibit Number</b>	<b>Description</b>
99.1	Press release of Sturm, Ruger & Company, Inc., dated April 19, 2004, reporting the financial results for the first quarter ended March 31, 2004.



EXHIBIT 99.1

# **STURM, RUGER & CO., INC.**

SOUTHPORT, CONNECTICUT 06890 U.S.A.

FOR IMMEDIATE RELEASE

For further information contact:

William B. Ruger, Jr. 603-863-3300

Stephen L. Sanetti 203-259-7843

Thomas A. Dineen 203-259-7843

## STURM, RUGER & COMPANY, INC. REPORTS

### FIRST QUARTER EARNINGS

SOUTHPORT, CONNECTICUT, April 19, 2004--Sturm, Ruger & Company, Inc. (NYSE-RGR), today reported first quarter 2004 net sales of \$40.2 million compared to \$41.1 million in the first quarter of 2003, and net income of \$3.9 million or \$0.14 per share compared to \$4.5 million or \$0.17 per share in the first quarter of 2003.

Chairman William B. Ruger, Jr. commented on the firearms results, "While firearm shipments were consistent with the prior year, the commencement of shipments of many of our highly-demanded new models during the latter portion of the quarter is quite encouraging. Among these new models, all chambered for the new .204 Ruger cartridge, the highest velocity centerfire cartridge in commercial use, were the Ruger Number 1 Standard Rifle, the Ruger Number 1 Stainless Varminter Rifle, the Ruger All-Weather Ultra Light M77 Mark II Rifle, and the Ruger Target Grey Model M77 Mark II Target Rifle. The New Ruger 10/22 Rifle, the first major restyling of the Ruger 10/22 in 40 years, also debuted in the first quarter, as did shipments of our much-anticipated Ruger Gold Label side-by-side Double Shotgun."

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Mr. Ruger reiterated the Company's ongoing commitment to firearms innovation, "Last week at the NRA Show in Pittsburgh, we introduced even more new product offerings for this year. Three new Mark III rimfire pistols, featuring the Ruger Mark III Standard model, a redesigned Ruger Mark III 22/45 pistol, and a .17 Mach 2 rimfire pistol, all were met with tremendous enthusiasm. Additional new firearm models are also scheduled for introduction later in 2004, which bodes well for the year. This will be our strongest year of new product introductions in quite some time."

Mr. Ruger also remarked on the Company's investment castings business, "Although our castings sales decreased 12% from the prior year, we are committed to this technology as our castings expertise is instrumental to our ability to continue to meet the steady demand for new firearm products."

Mr. Ruger was encouraged by the strength of the Company's balance sheet, "We remain financially solid. At March 31, 2004, we remain debt free, with \$51 million of cash and short-term investments."

Stephen Sanetti, President and Chief Operating Officer, commented on the Company's continuing success in the courtroom, "Although the fight is not yet over, I am happy to report that we are winning the battle against those that want to hold this lawful industry responsible for the illegal acts of violent criminals. Newark's municipal lawsuit was the latest such case to be dismissed on March 10, 2004. While we were pleased to obtain yet another dismissal of these baseless and costly municipal lawsuits, their only genuine resolution will be the enactment of federal preemptive legislation to prevent the filing of such lawsuits arising out of the criminal misuse of lawfully sold, non-defective products. Clearly, such legislation has widespread

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bipartisan popular support, and likely would have passed the U.S. Senate recently but for being loaded down with amendments that have nothing to do with its merits. We trust that, at the appropriate time, similar Federal legislation will be reconsidered.”

March 19, 2004, marked the first anniversary of the Company’s state-of-the-art website at [www.ruger.com](http://www.ruger.com). This website has met with an overwhelming response, attracting 3 million visitors in its first year. Up-to-the-minute information about the Company, our products, firearm accessories, safety offerings, and financial statements await site visitors.

Mr. Ruger affirmed the Company’s commitment to its 100% American workforce, “Despite the current global political turbulence, shifting operations and jobs offshore seem to be the norm for many U.S. companies. Rest assured that that will not happen at Sturm, Ruger. We remain confident in the ingenuity and pride of American craftsmanship that made this company the largest U.S. firearms manufacturer.”

Sturm, Ruger was founded in 1949. Since 1950 it has never failed to show an annual profit and has never required financing from outside sources. The Company’s business segments are engaged in the manufacture of the world famous **RUGER**<sup>®</sup> brand of sporting and law enforcement firearms and titanium and steel investment castings for a wide variety of customers and end uses. Plants are located in Newport, New Hampshire and Prescott, Arizona. Corporate headquarters is located in Southport, Connecticut.

The Company may, from time to time, make forward-looking statements and projections concerning future expectations. Such statements are based on current expectations and are subject to certain qualifying risks and uncertainties, such as market demand, sales levels of firearms,

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anticipated castings sales and earnings, the need for external financing for operations or capital expenditures, the results of pending litigation against the Company including lawsuits filed by mayors, attorneys general and other governmental entities and membership organizations, and the impact of future firearms control and environmental legislation, any one or more of which could cause actual results to differ materially from those projected. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date made. The Company undertakes no obligation to publish revised forward-looking statements to reflect events or circumstances after the date such forward-looking statements are made or to reflect the occurrence of subsequent unanticipated events.

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STURM, RUGER & COMPANY, INC.  
Condensed Consolidated Statements of Income (unaudited)  
(in thousands, except per share amounts)

	Three Months Ended March 31,			
	2004	%	2003	%
Firearms sales	\$36,138	89.8	\$36,483	88.7
Castings sales	4,099	10.2	4,649	11.3
Net sales	40,237	100.0	41,132	100.0
Cost of products sold	28,026	69.7	28,695	69.8
Gross profit	12,211	30.3	12,437	30.2
Expenses:				
Selling	4,150	10.2	3,897	9.5
General and administrative	1,676	4.2	1,375	3.3
	5,826	14.4	5,272	12.8
Operating income	6,385	15.9	7,165	17.4
Other income-net	90	0.2	392	1.0
Income before income taxes	6,475	16.1	7,557	18.4
Income taxes	2,596	6.5	3,030	7.4
Net income	<u>\$3,879</u>	<u>9.6</u>	<u>\$4,527</u>	<u>11.0</u>
Earnings per share				
Basic	\$0.14		\$0.17	
Diluted	\$0.14		\$0.17	
Cash dividends per share	\$0.20		\$0.20	
Average shares outstanding				
Basic	26,911		26,911	
Diluted	27,008		26,911	

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STURM, RUGER & COMPANY, INC.  
Condensed Consolidated Balance Sheet (unaudited)  
(in thousands)

	March 31, 2004
<u>Assets</u>	
Cash and cash equivalents	\$2,861
Short-term investments	48,091
Trade receivables, net	16,851
Inventories	48,533
Deferred income taxes	7,523
Prepaid expenses and other assets	1,624
Total current assets	125,483
Property, plant and equipment	156,839
Less depreciation	(129,940)
	26,899
Deferred income taxes	7,907
Other assets	9,989
Total	\$170,278
<u>Liabilities and Stockholders' Equity</u>	
Trade accounts payable and accrued expenses	\$5,004
Product liability	4,000
Employee compensation	6,601
Workers' compensation	6,007
Income taxes	2,386
Total current liabilities	23,998
Accrued pension liability	4,738
Deferred income taxes	7,645
Product liability accrual	1,760
Stockholders' equity	132,137
Total	\$170,278

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